PS 0500: Leader(s) Matter(s)

William Spaniel

https://williamspaniel.com/classes/worldpolitics

Midterm

- A week from today
- Consists of:
 - 6 IDs (pick 4, 10 points each)
 - 3 quotes (pick 2, 10 points each)
 - 3 short answers (pick 2, 20 points each)

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

Uncertainty and Conflict

- What is the relationship between uncertainty and conflict?
- How do new leaders impact this?

Uncertainty and Conflict

- What is the relationship between uncertainty and conflict?
- How do new leaders impact this?
 - "Private information is introduced each time a new leader enters office"
 - Intelligence information on previous leader's resolve is thrown out
 - Process begins anew





Historical Overview of CMC

- USSR places intermediate range nuclear missiles in Cuba
- US blockades Cuba
- US pledges Cuban sovereignty and removes Jupiter missiles in Turkey; USSR removes missiles
- Charles Xavier paralyzed

Rough Statistical Overview

- Newer leaders are correlated with
 - Arms races
 - Sanctions
 - Longer militarized interstate disputes

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

Previously on PS 0500

- Wars are bad. Why do they happen anyway?
 - Bargaining problems prohibit negotiated agreements
 - Regime types (democracy, capitalism) affect prevalence of war

Previously on PS 0500

- Wars are bad. Why do they happen anyway?
 - 1. Bargaining problems prohibit negotiated agreements
 - Regime types (democracy, capitalism) affect prevalence of war
 - 3. Poor leadership oversight

Principal-Agent Problem

- We can't always do everything we want to do
 - Solution: Hire someone to do things for you
 - Problem: That person might not want to do things just like you want them to

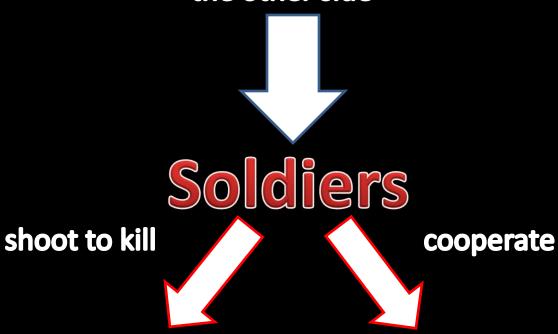
Government

"please shoot to kill the other side"



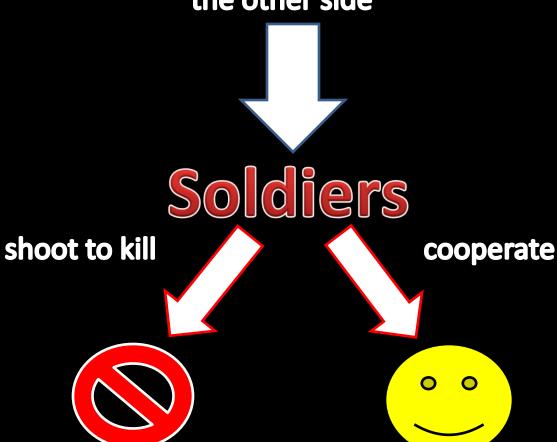
Government

"please shoot to kill the other side"



Government

"please shoot to kill the other side"



Professor

"spend 20 minutes grading each essay"



Professor

"spend 20 minutes grading each essay"





spend 20 minutes

spend 10 minutes

Professor

"spend 20 minutes grading each essay"





spend 20 minutes

spend 10 minutes





Principal-Agent Vulnerability

- 1. Preferences are not aligned
- 2. Monitoring problems
- 3. Future rewards unavailable

Trench Warfare

- Was government's preferences aligned with soldiers'?
- How easily can governments monitor whether soldiers are shooting to kill?
- How do you materially reward "good" soldiers?

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

Leaders

- Governments are better informed about international affairs than their citizens
 - Do you know what the CIA knows?
- It is advantageous to keep secret information...secret
 - But this can lead to exploitation

A Diversion?

- Imagine your economy is really screwed or you are terrible at crafting domestic policy
- Might as well create an international crisis to distract everyone from this
 - If things go well, great!
 - If things go poorly...you were screwed anyway

Falklands War



Iraq War



Diversionary war: a war fought to divert attention from a politically unpopular area to the international arena

How Can This Work?

- Why can't people see right through the diversion?
- Information asymmetries
 - People in a country might want to support the war if the conditions are favorable
 - But only the leader knows this
 - Thus, the leader can exploit the asymmetry

How Can This Work?

- Even if the war turns out to be a disaster, this might not be so bad for the leader
 - Bush was reelected in 2004
 - ...but Argentina's military government fell after losing the Falklands War

Monitoring Problem

- Recall that the principal's inability to monitor the agent leads to P-A problems
- Diversionary war highlights the tradeoff between needing government secrecy and requiring government accountability

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

War!

- Imagine a leader starts a war because he honestly believed it was the right thing to do
- The war goes poorly
 - The leader knows he should negotiate peace
- Information gap
 - Citizens don't know whether the leader was doing the right thing or was incompetent or selfinterested

The Leader's Options

1. Continue fighting the war

- If you lose, big deal—you were probably going to be kicked out of office anyway
- If you win, you confirm your original brilliance

2. Negotiate peace

- It is in the best interest of the country
- But you are screwed



THE STARS AND STRIPES EXTRA

Fuehrer Fell at CP, German Radio Says; Doenitz at Helm, Vows War Will Continue

foreign radio assessment but sight that ideal flittle had find tales. Karl Bornitz, farmer commend-tale-field of the German Nasy, has exerceded him to ender of the Books, the radio automate most east,

the safe a ratio speech immediately after the management, finite each, and declared that Germany would continue to make man. His statement spikel power emerce which had been president for more than a north in all morely

Churchill Hints Peace Is at Hand

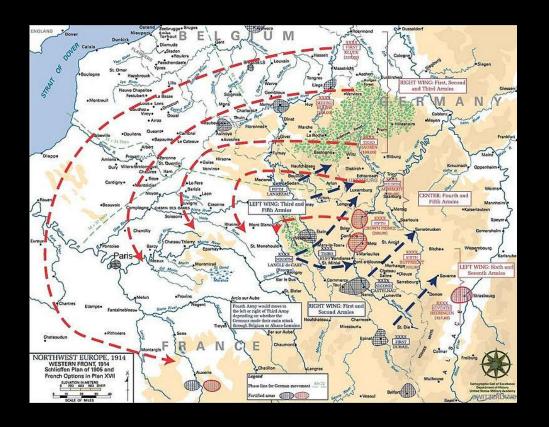


the assumer cannot did not give any details of few the Heirs Cotspor And. The news was Imarken after solvens Wazzerton much, install. me "Fulliphe of the Gods," was present.

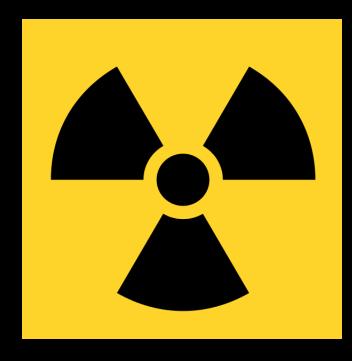
"teferrer, achteng," a voice said. "In a few minutes that will bear a melons and haportest consequents the foreign people. We see once private to play a tenorment of Botelant's Named State phone." Finally, the represent flight schools may

Hater's death room three days after his facultiers division, Bertle Bucedini of Balts, Nor Lilled by delies paramer mar the 1829 of Deager on Labort serve

Devotes in his speech, said that Hitler that later at his command goal," while flanding radio and that he deal in the Back Chamilton in Bellin. post-rider efferences. Hert transprings displaces in these (6 automod on Pape A)









Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

Autocrats appear to find war more attractive since they do not pay the costs.

- 1. Find an agent with aligned preferences
- 2. Monitor rogue agents
- 3. Create incentive structure to keep rogue agents in line

- 1. Find an agent with aligned preferences
 - There is no "search" step in autocracies
- 2. Monitor rogue agents
- 3. Create incentive structure to keep rogue agents in line

- 1. Find an agent with aligned preferences
- 2. Monitor rogue agents
 - Oversight only goes so far if agent doesn't care
- 3. Create incentive structure to keep rogue agents in line

- 1. Find an agent with aligned preferences
- 2. Monitor rogue agents
- 3. Create incentive structure to keep rogue agents in line
 - Big difference between democratic and autocratic inventive structures

Fighting a Bad War

Democratic Leader

Will face reelection at some point

Autocratic Leader

 Will be unlikely to face (real) reelection at any point

Fighting a Bad War

Democratic Leader

- Will face reelection at some point
- Has party officials pressuring him to do the right thing
- Will be less likely to win reelection if he fights a bad war

Autocratic Leader

- Will be unlikely to face (real) reelection at any point
- Has cronies encouraging him to do the selfish thing so they share the benefits
- Doesn't have to care about vote counts

Takeaway point: Autocrats in firm control have little reason to appease their citizens

Takeaway point: Democratic leaders face electoral accountability and have reason to appease their citizens

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

Case Study: Iraq War





George W. Bush democratically elected leader



George W. Bush loser of the Iraq War



...spent the next four years chilling on an 18 acre estate



...will spend the next few decades chilling on a 1,583 acre estate



...and charges \$100,000+ for appearance fees.



Saddam Hussein everyone's favorite jovial dictator



Saddam Hussein the **real** loser of the Iraq War



Saddam Hussein spent half a year living in a spider hole



Saddam Hussein went on trial, hanged





Question 1: What percentage of democratic leaders are not exiled, jailed, or killed at the end of their term?

Question 1: What percentage of democratic leaders are not exiled, jailed, or killed at the end of their term?

Question 2: What percentage of nondemocratic leaders are not exiled, jailed, or killed at the end of their term?

Democratic Leader

• Okay: 93%

Non-Democratic Leader

• Okay: 59%

Democratic Leader

• Okay: 93%

• Exiled: 3%

Non-Democratic Leader

• Okay: 59%

• Exiled: 23%

Democratic Leader

• Okay: 93%

• Exiled: 3%

Jailed: 3%

Non-Democratic Leader

• Okay: 59%

• Exiled: 23%

• Jailed: 12%

Democratic Leader

• Okay: 93%

• Exiled: 3%

Jailed: 3%

• Killed: 1%

Non-Democratic Leader

• Okay: 59%

• Exiled: 23%

• Jailed: 12%

• Killed: 7%

Democratic Leader

• Okay: 93%

• Exiled: 3%

Jailed: 3%

• Killed: 1%

• Bad outcomes: 7%

Non-Democratic Leader

• Okay: 59%

• Exiled: 23%

• Jailed: 12%

• Killed: 7%

• Bad outcomes: 41%

Democratic Leader

Okay: 93%

• Exiled: 3%

Jailed: 3%

• Killed: 1%

• Bad outcomes: 7%

Non-Democratic Leader

Okay: 59%

• Exiled: 23%

• Jailed: 12%

• Killed: 7%

• Bad outcomes: 41%

Takeaway: If you are a non-democratic leader, you really don't want to get kicked out of office

Outcome Matters

- Previously, we have only talked about "good" or "bad" outcomes and the incentive of war
- Clearly, the extent of bad outcomes matters
- Non-democratic leaders have incentive to avoid randomly fighting wars

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

Democratic Leader

• Okay: 93%

• Exiled: 3%

Jailed: 3%

• Killed: 1%

Non-Democratic Leader

• Okay: 59%

• Exiled: 23%

• Jailed: 12%

• Killed: 7%

Non-Democratic Leader

• Okay: 59%

• Exiled: 23%

• Jailed: 12%

• Killed: 7%

Imagine you are a dictator facing a legitimate security threat

Peace through Instability

War? Peace?

 Victory: You've done a good thing for your country

Peace through Instability

War? Peace?

- Victory: You've done a good thing for your country
- Defeat: You tried to do a good thing for your country, but things went poorly
 - Opens up coup opportunities
 - Good chance you wind up exiled, jailed, or dead

Peace through Instability

War?

- Victory: You've done a good thing for your country
- Defeat: You tried to do a good thing for your country, but things went poorly
 - Opens up coup opportunities
 - Good chance you wind up exiled, jailed, or dead

Peace?

- You did a bad thing for your country
- But you are alive and still the dictator. Congrats!

Principal-agent problems can cause peace!



Truncated Punishment

- When someone internalizes equally sized losses at a progressively lower rate
 - A 2-0 loss is only marginally worse than a 1-0 loss
 - So goalies get pulled—even though the expected goal differential is negative

Imagine you are a dictator and you suspect some of your military brass is plotting a coup

Fighting for Survival

War? Peace?

• You're screwed!

Fighting for Survival

War?

- Victory: You did a bad thing for your country, but it worked out well
 - Coup unlikely to muster support

Peace?

You're screwed!

Fighting for Survival

War?

- Victory: You did a bad thing for your country, but it worked out well
 - Coup unlikely to muster support
- Defeat: You did a terrible thing for your country
 - But coup plotters are dead or had to attempt the coup before they were ready
 - Or you were dead anyway

Peace?

You're screwed!

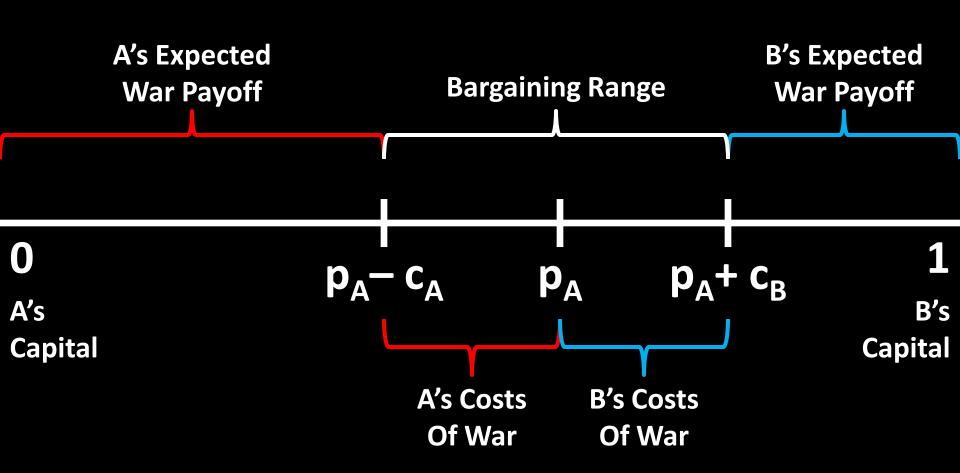
Principal-agent problems can cause dictators to fight, but only when they believe they are in trouble otherwise

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering

The Old Model

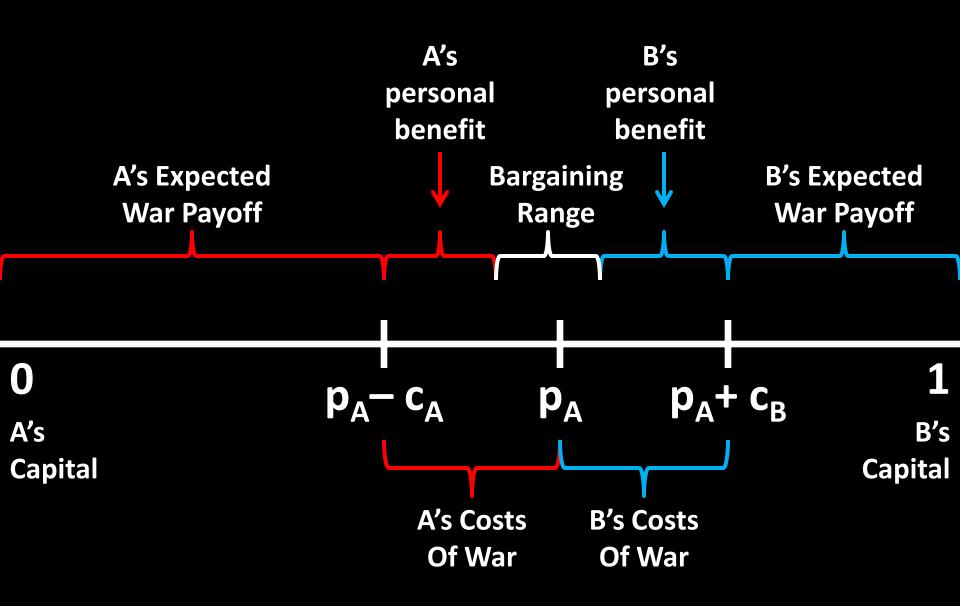
- Two states: A and B
- Bargain over an object worth 1
- p_A is the probability A wins a war
- $1 p_A$ is the probability B wins a war
- States pay costs c_A , $c_B > 0$ if they fight



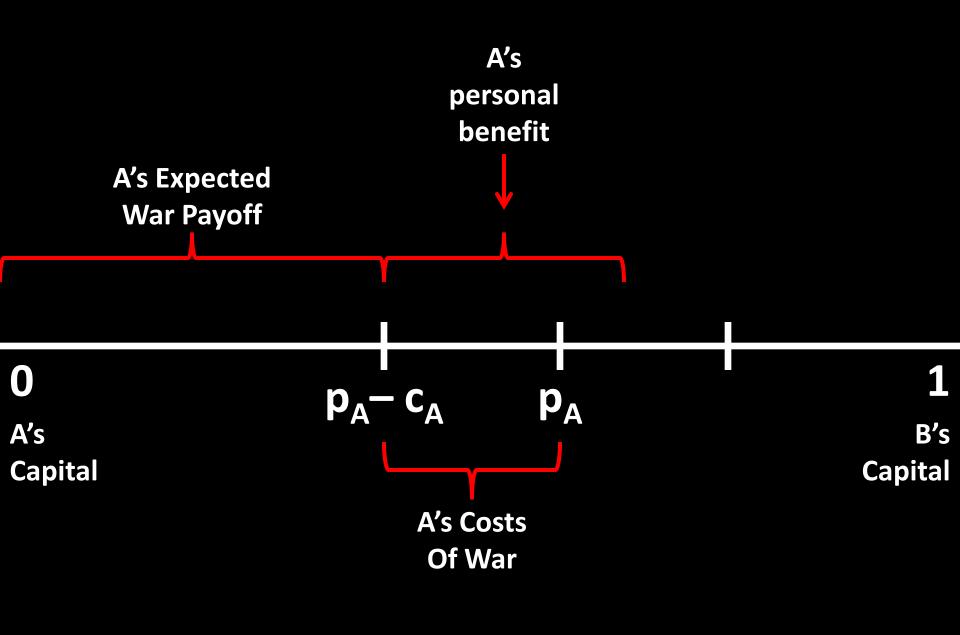
Adding Leaders

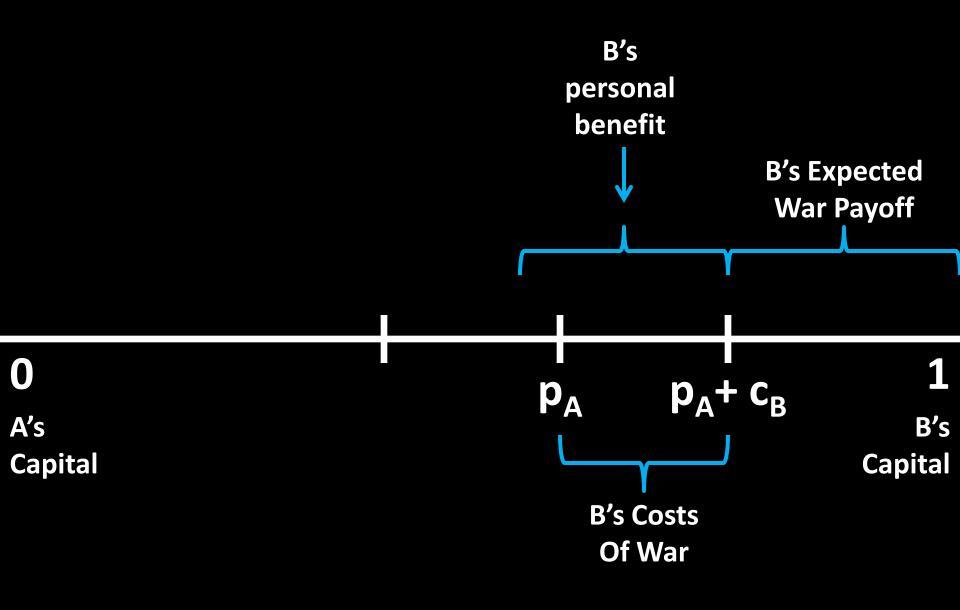
- Two states: A and B
- Bargain over an object worth 1
- p_A is the probability A wins a war
- $1 p_A$ is the probability B wins a war
- States pay costs c_A , $c_B > 0$ if they fight
- Leaders receive personal utility u_A, u_B
 - Could be positive or negative

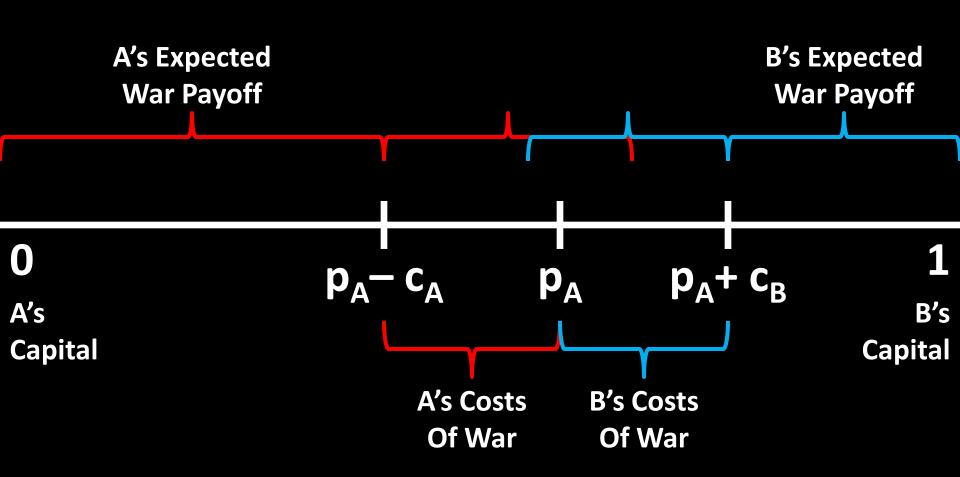
If $c_A + c_B > u_A + u_B$, a bargaining range still exists



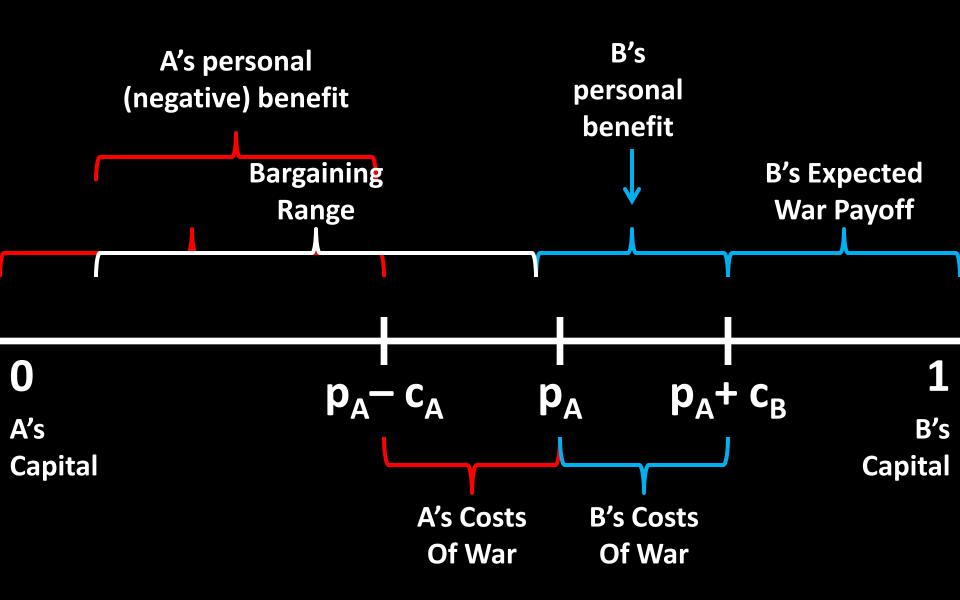
If $c_A + c_B < u_A + u_B$, no bargained settlement exists







If u_A + u_B < 0, bargaining range becomes bigger (peace through instability)



Takeaway Points

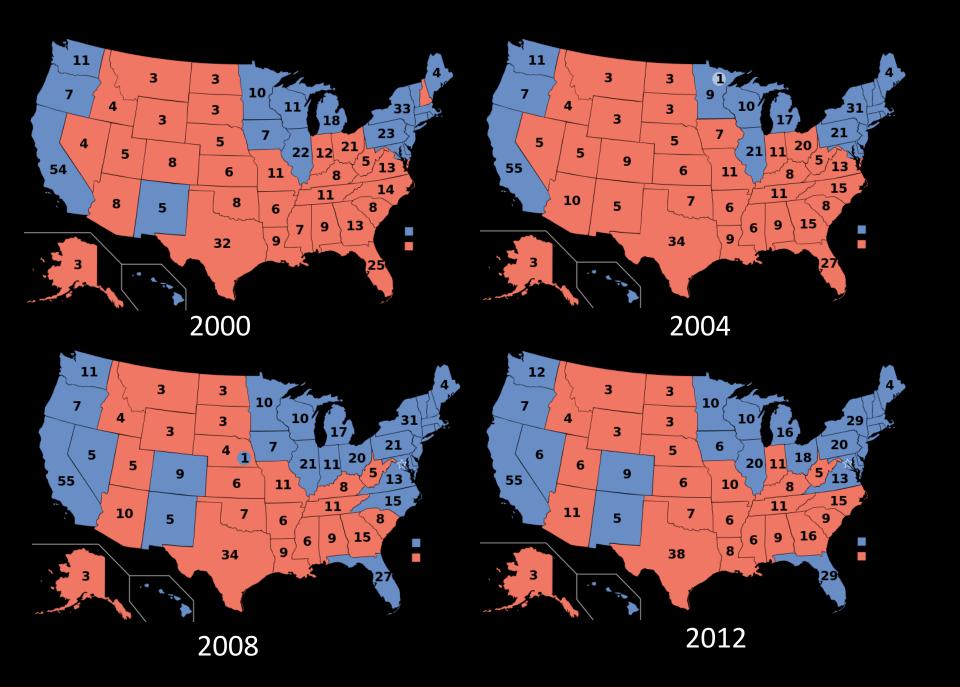
- Leaders are important to our study of conflict
- Unitary actor assumption isn't a very big deal
 - Every unitary actor explanation for war still exists with leaders in the model if $c_A + c_B > u_A + u_B$

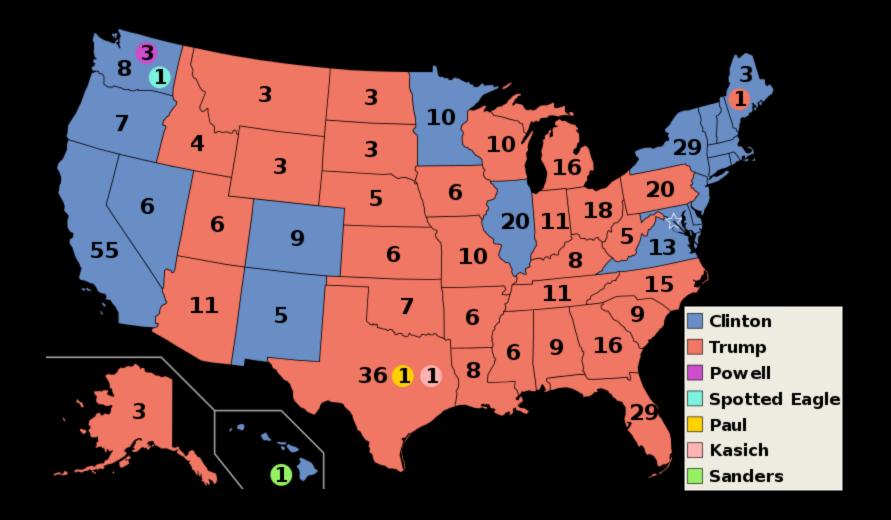
Takeaway Points

- Leaders are important to our study of conflict
- Unitary actor assumption isn't a very big deal
 - Every unitary actor explanation for war still exists with leaders in the model if $c_A + c_B > u_A + u_B$
- Use the simplest model you can to illustrate your point
 - Need leaders for your explanation? Include them
 - Don't need leaders? Don't include them

Outline

- Information
- Principal-agent problems
- Diversionary war
- Gambling for resurrection
- Democratic accountability
- Leader retirement
- Peace through instability
- Bargaining and leaders
- Pandering





From the Declaration...

"All men are created equal."

From the Declaration...

- "All men are created equal."
- Should say: "All men are created equal. But voters living in Ohio and Florida are more equal than others."

Thinking Strategically

- Voters in California are voting for the Democrat
- Voters in Texas are voting for the Republican

Thinking Strategically

- Voters in Ohio and Florida are up in the air
 - Candidates must therefore be more responsive to their desires

Do you think the United States should reestablish diplomatic and trade relations with Cuba?

Do you think the United States should reestablish diplomatic and trade relations with Cuba?

Yes: 67% No: 20% Unsure: 13%

Pandering

- Most people don't have particularly strong feelings about this
- ...but older Cuban immigrants do

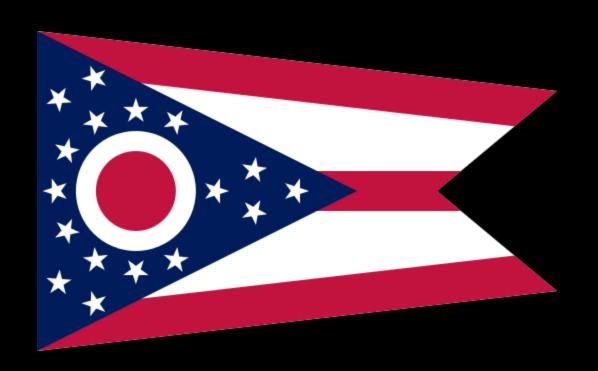


Trade Relations

- On the whole, states are better off eliminating tariffs than engaging in trade wars
- But there are winners and losers

Trade Relations

- A steel company in the United States wants tariffs on imported steel
 - Makes steel more expensive for US consumers but increases US steel producers' profits



Trade Relations

- Steel exporters took Bush to WTO dispute resolution
- United States lost; Bush didn't back down
- Importers threaten to sanction orange juice
 - Bush backs down. Why?

Takeaway: Electoral rules can distort international outcomes