

INFORMATION AND WAR

PSC/IR 265: CIVIL WAR AND INTERNATIONAL SYSTEMS

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AGENDA

1. ULTIMATUM GAME
2. EXPERIMENT #2
3. RISK-RETURN TRADEOFF
4. MEDIATION, PREDICTION, AND BLACK MARKETS
5. INCENTIVES TO MISREPRESENT
6. EXPERIMENT #3
7. THE CONVERGENCE PRINCIPLE
8. FIGHTING WITH NO INTENTION TO WIN

NO MORE TALKING

INTUITION

- BEFORE, THE REBEL GROUP AND GOVERNMENT KNEW ALL THE IMPORTANT FACTS ABOUT WAR.
 - PROBABILITY OF VICTORY
 - R'S COST
 - G'S COST

INTUITION

- BUT SOMETIMES ONE SIDE MIGHT NOT KNOW IMPORTANT FACTORS.
- WE ARE GOING TO SIMULATE UNCERTAINTY ABOUT THE PROBABILITY OF VICTORY IN WAR.

THE GAME

- YOU ARE THE GOVERNMENT. I AM A REBEL GROUP SEEKING CONCESSIONS FROM YOU.
- YOU MUST OFFER ME A DIVISION OF \$10. IF I LIKE IT, I WILL ACCEPT. IF NOT, I WILL REJECT AND FIGHT A WAR.

THE GAME

- LIKE LAST TIME, WAR DISTRIBUTES \$8 INSTEAD OF \$10.
- THE TWIST: YOU DON'T KNOW HOW POPULAR I AM BUT I DO.
 - 50% CHANCE I AM UNPOPULAR \Rightarrow 25% CHANCE OF WINNING.
 - 50% CHANCE I AM POPULAR \Rightarrow 75% CHANCE OF WINNING.

THE GAME

- ON A PIECE OF PAPER, WRITE YOUR NAME AND MAKE ME AN OFFER.
- AS BEFORE, I AM ONLY GOING TO MAXIMIZE MY SHARE OF THE MONEY.

PLEASE PASS THEM UP

QUESTION

- SPEND THE NEXT COUPLE OF MINUTES DISCUSSING HOW YOU ARRIVED AT YOUR PROPOSAL.

QUESTION

- SPEND THE NEXT COUPLE OF MINUTES DISCUSSING HOW YOU ARRIVED AT YOUR PROPOSAL.
- WHAT DO YOU GUYS THINK?

THE TRICKY PART

- THIS IS A GAME OF **INCOMPLETE INFORMATION**.
 - ONE ACTOR (ME) KNOWS SOMETHING ABOUT THE PAYOFFS THAT THE OTHER ACTOR (YOU) DOES NOT KNOW.
 - HERE, I KNOW WHAT MY PAYOFF FOR WAR IS BUT YOU DO NOT.

WHO WINS?

MY DECISION

- IF I'M UNPOPULAR, MY PAYOFF FOR WAR IS
 $(\$8)(.25) = \2
- IF I'M UNPOPULAR, MY PAYOFF FOR WAR IS
 $(\$8)(.75) = \6

MY DECISION

- SO IF THE OFFER IS AT LEAST \$6, I ACCEPT REGARDLESS OF MY POPULARITY.
- IF THE OFFER IS BETWEEN \$2 AND \$6, I ACCEPT IF AND ONLY IF I AM UNPOPULAR.
- IF THE OFFER IS LESS THAN \$2, I REJECT REGARDLESS OF MY POPULARITY.

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YOUR DILEMMA

- GREATER OFFERS ARE MORE LIKELY TO BE ACCEPTED.
 - GOOD FOR YOU BECAUSE NO WAR.
 - BAD FOR YOU BECAUSE THEY ARE LARGER OFFERS.
- SMALLER OFFERS ARE LESS LIKELY TO BE ACCEPTED.
 - BAD FOR YOU BECAUSE WAR MIGHT OCCUR.
 - GOOD FOR YOU WHENEVER THE SMALL OFFER IS ACCEPTED.

RISK-RETURN TRADEOFF

- BEING AGGRESSIVE IS BENEFICIAL WHENEVER THE AGGRESSION WORKS, BUT IS COSTLY WHENEVER IT FAILS.
- BEING CONSERVATIVE IS ALWAYS COSTLY.
- SMART DECISIONS WEIGH THE RELATIVE RISKS TO THE RELATIVE REWARDS.

EXAMPLE: LEAVING FOR WORK

- YOU LIVE THREE FREEWAY EXITS AWAY FROM YOUR JOB.
- IT TAKES 5 MINUTES TO GET TO WORK IF THERE ARE NO ACCIDENTS BUT 30 MINUTES WHEN THERE ARE.
- WHAT DETERMINES WHETHER YOU LEAVE 5 MINUTES BEFORE WORK OR 30?

INCENTIVES

- SOMETIMES, YOU HAVE INCENTIVES TO PLAY IT SAFE.
- SOMETIMES, YOU HAVE INCENTIVES TO TAKE RISKS.
 - RISKS IMPLY BAD OUTCOMES.
 - BUT YOU ARRIVE AT THE BAD OUTCOME RATIONALLY SINCE THEY ARE THE RESULT OF A RANDOM PROCESS.

INCENTIVES

- SAME THING WITH WAR.
- WHEN YOU DON'T KNOW WHETHER THE OTHER SIDE IS WEAK OR STRONG, YOU MIGHT SOMETIMES OFFER AN AMOUNT THAT WILL ONLY APPEASE THE WEAK TYPE.

MODEL

- GOVERNMENT MAKES AN OFFER TO THE REBEL GROUP, WHICH ACCEPTS OR REJECTS.
 - REBEL GROUP IS WEAK (Q) OR STRONG ($1 - Q$).
 - IF WEAK, REBELS WIN WITH PROBABILITY p_R .
 - IF STRONG, REBELS WIN WITH PROBABILITY p_R' , WHERE $p_R' > p_R$.
- COSTS REMAIN $C_R, C_G > 0$.

WEAK REBELS' DECISION

- PAYOFF FOR WAR: $P_R - C_R$.
 - THEREFORE, ACCEPT $X \geq P_R - C_R$.

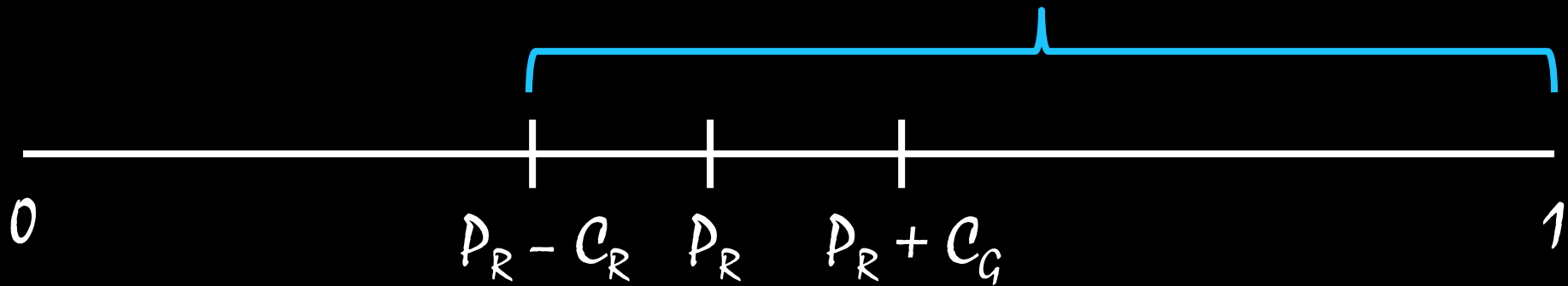
STRONG REBELS' DECISION

- PAYOFF FOR WAR: $P_R' - C_R$.
 - THEREFORE, ACCEPT $X \geq P_R' - C_R$.

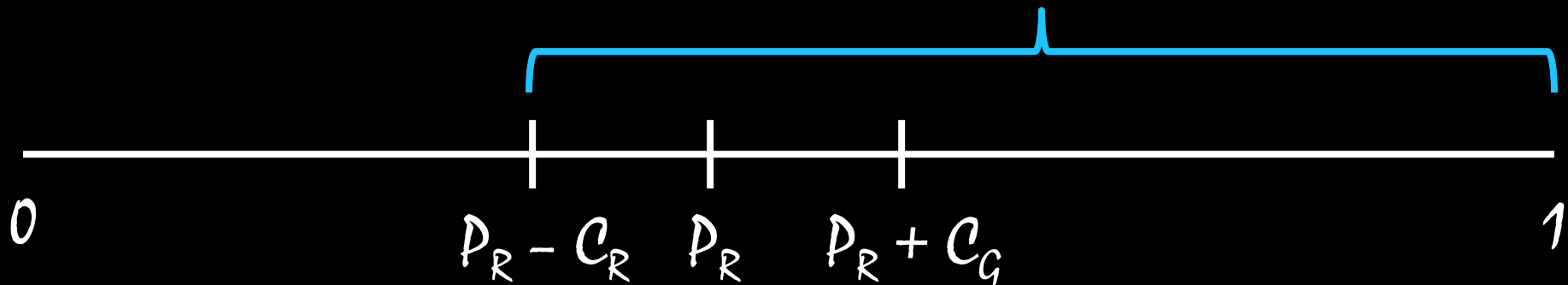
CLAIM

- THE OPTIMAL OFFER FOR G IS EITHER $X = p_R' - c_R$ OR $X = p_R - c_R$.

SETTLEMENTS WEAK REBELS ACCEPT



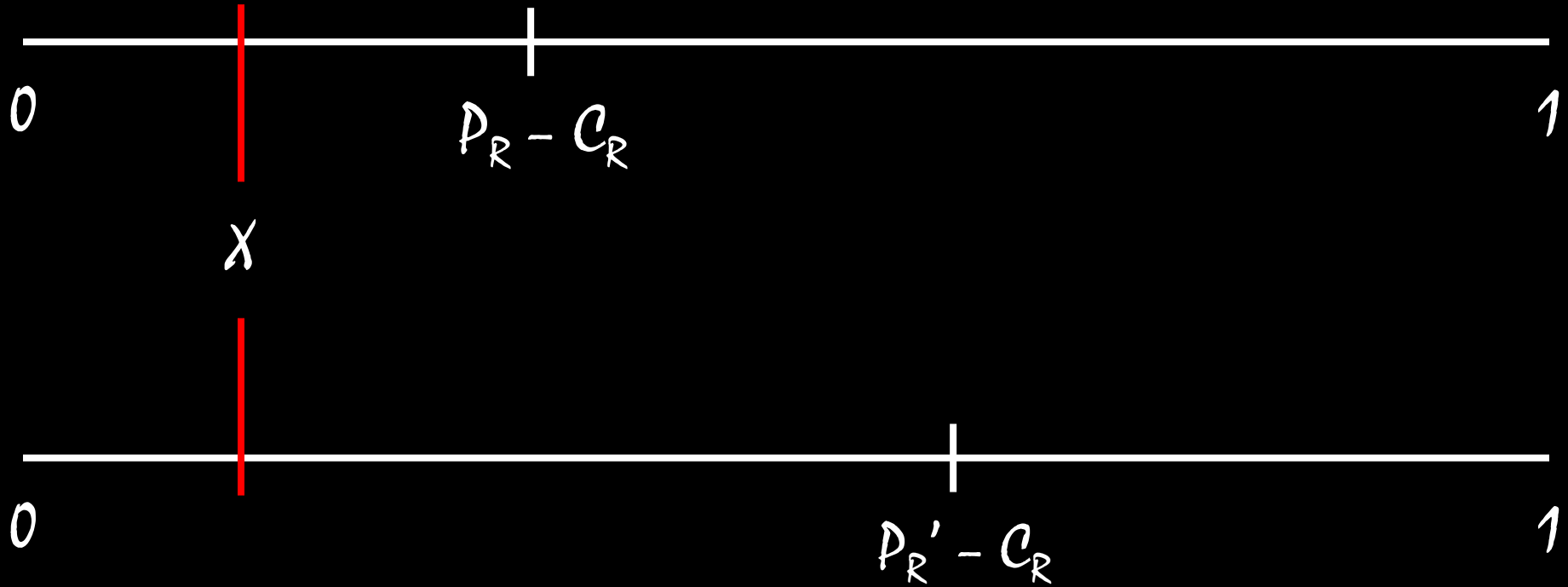
SETTLEMENTS WEAK REBELS ACCEPT



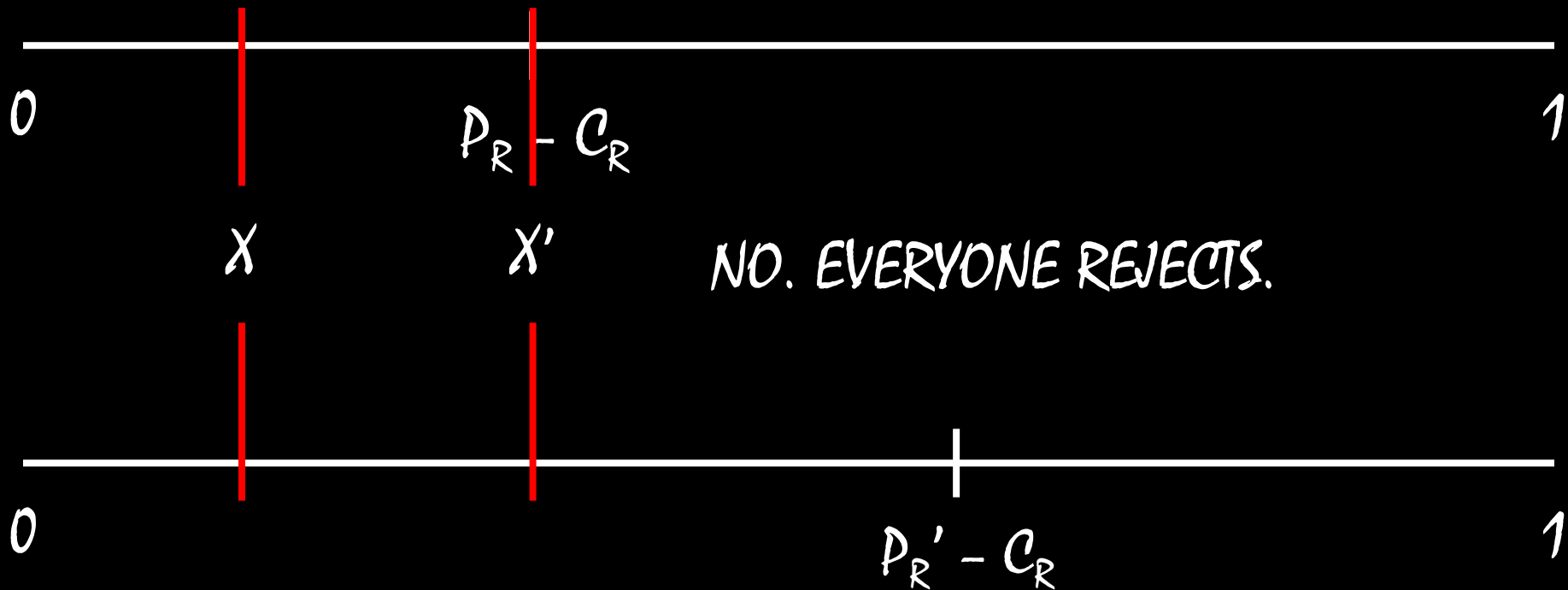
SETTLEMENTS STRONG REBELS ACCEPT



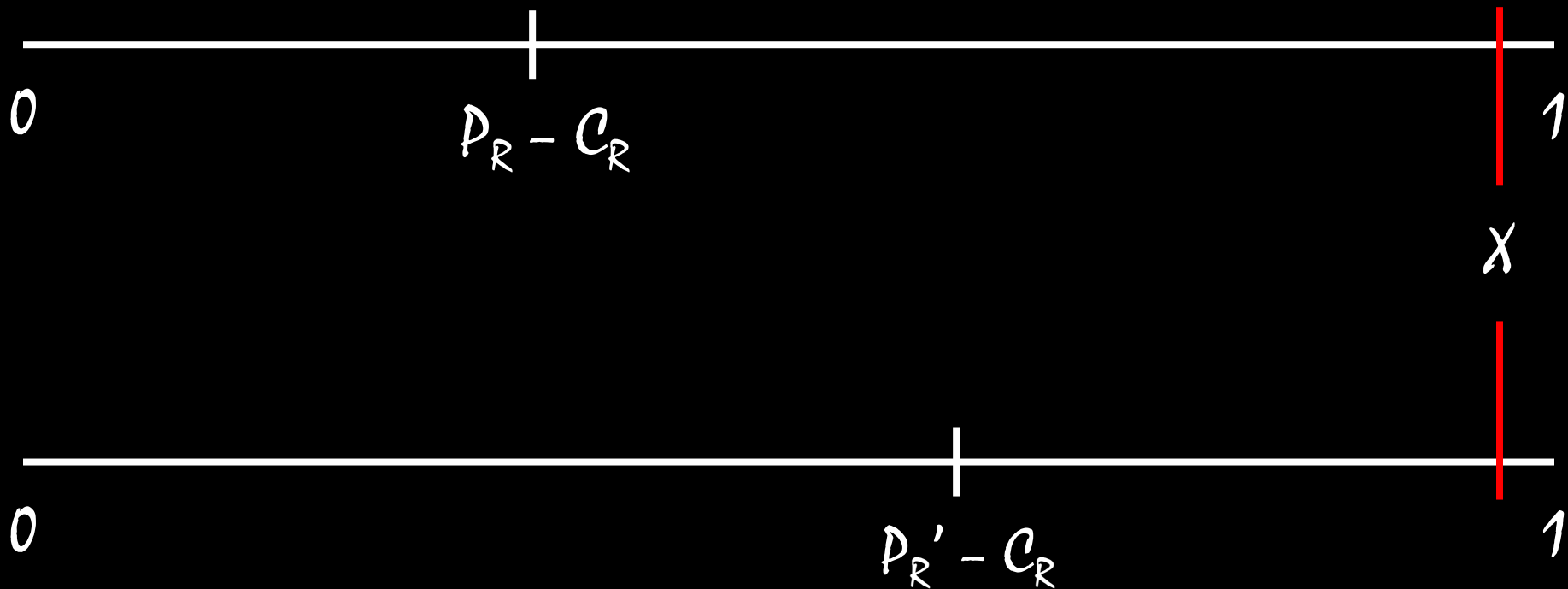
IS $X < P_R - C_R$ OPTIMAL?



IS $X < P_R - C_R$ OPTIMAL?



IS $X > P_R' - C_R$ OPTIMAL?



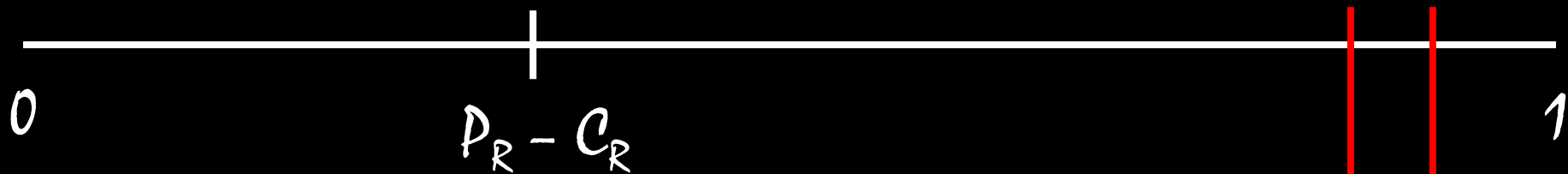
IS $X > P_R' - C_R$ OPTIMAL?



NO. SLIGHTLY LESS IS BETTER.



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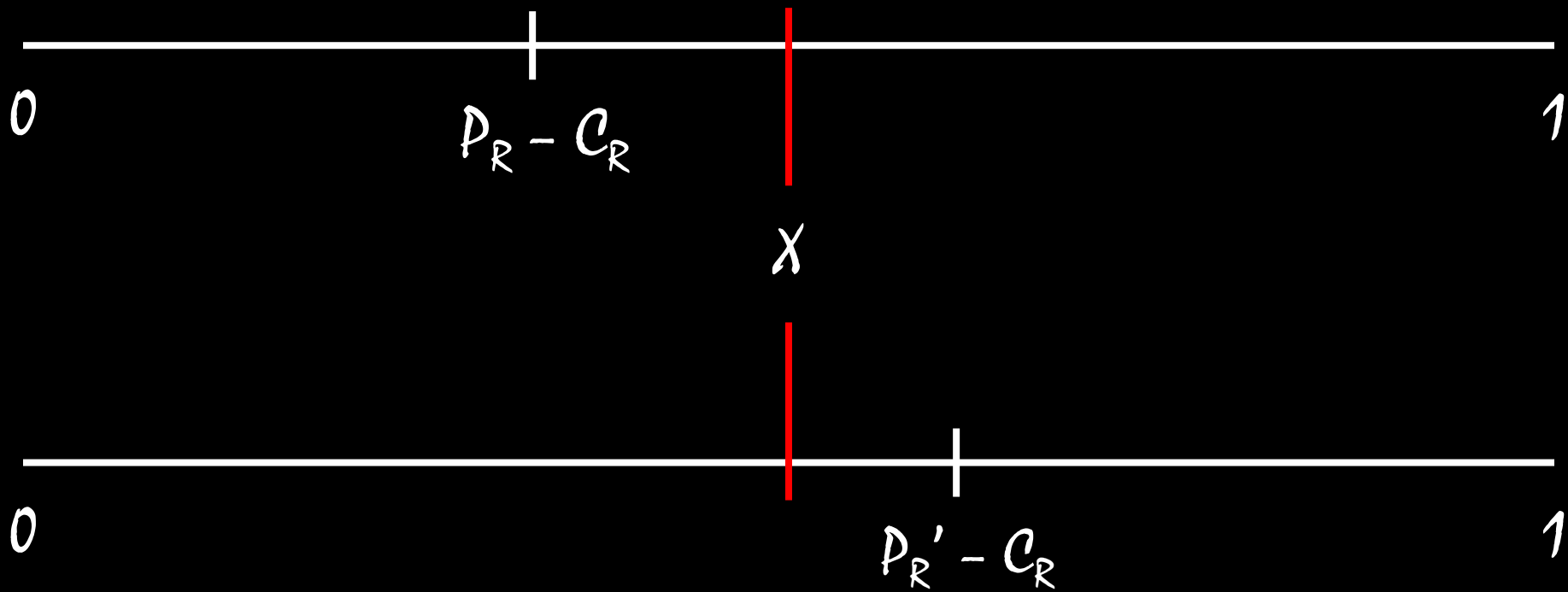
IS $X > P_R' - C_R$ OPTIMAL?



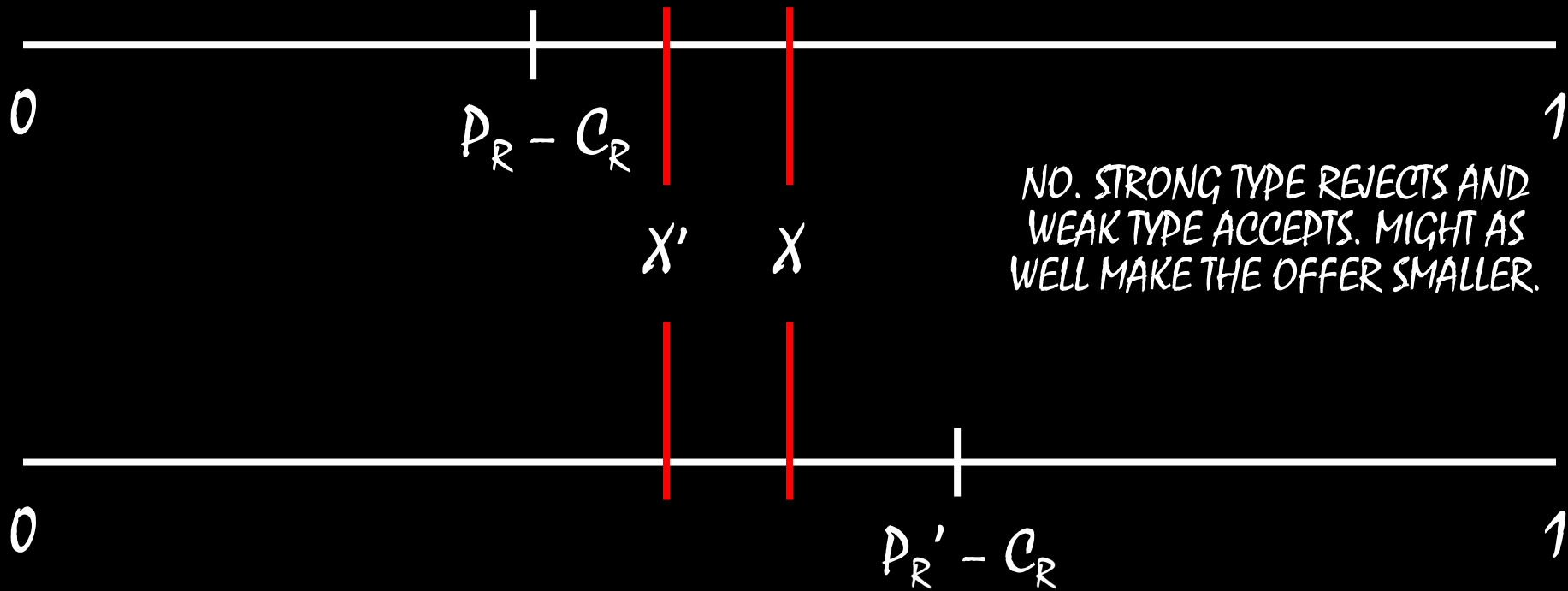
NO. SLIGHTLY LESS IS BETTER. X''' X'''



IS $P_R - C_R < X < P_R' - C_R$ OPTIMAL?



IS $P_R - C_R < X < P_R' - C_R$ OPTIMAL?



CLAIM

- THE OPTIMAL OFFER FOR G IS EITHER $X = P_R' - C_R$ OR $X = P_R - C_R$.
 - TRUE.
 - SO WE CAN FIGURE OUT WHAT IS BEST BY SIMPLY COMPARING G'S PAYOFF FOR THESE TWO OFFERS.

OFFER #1: $p_R' - c_R$

- BOTH STRONG AND WEAK TYPES ACCEPT.
- G RECEIVES THE REMAINDER: $1 - p_R' + c_R$

OFFER #2: $P_R - C_R$

- WEAK TYPE ACCEPTS AND STRONG TYPE REJECTS.
- $(Q)(1 - P_R + C_R) + (1 - Q)(1 - P_R' - C_G)$

GAMBLE IF...

- $(Q)(1 - p_R + c_R) + (1 - Q)(1 - p_R' - c_G) > 1 - p_R' + c_R$
 $Q > (c_G + c_R) / (p_R' - p_R + c_R)$

GAMBLE IF...

- $(Q)(1 - P_R + C_R) + (1 - Q)(1 - P_R' - C_G) > 1 - P_R' + C_R$
 $Q > (C_G + C_R) / (P_R' - P_R + C_R)$
- SO IF THE LIKELIHOOD THAT R IS SUFFICIENTLY HIGH, G MAKES THE SMALL OFFER.
- WAR OCCURS WITH POSITIVE PROBABILITY.

WINNING CONCESSIONS

- IF $Q < (C_G + C_R)/(P_R' - P_R + C_R)$, G MAKES THE LARGE OFFER AND BOTH ACCEPT.
- WEAK TYPE DOES WELL—IT RECEIVES MORE THAN IT WOULD EXPECT TO FROM WAR.

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MEDIATION

- WARRING PARTIES OFTEN GO TO THIRD PARTY MEDIATORS TO RESOLVE THEIR CONFLICTS.
- IF WAR OCCURS BECAUSE OF UNCERTAINTY, WHEN CAN WE EXPECT MEDIATION TO RESULT IN PEACE?

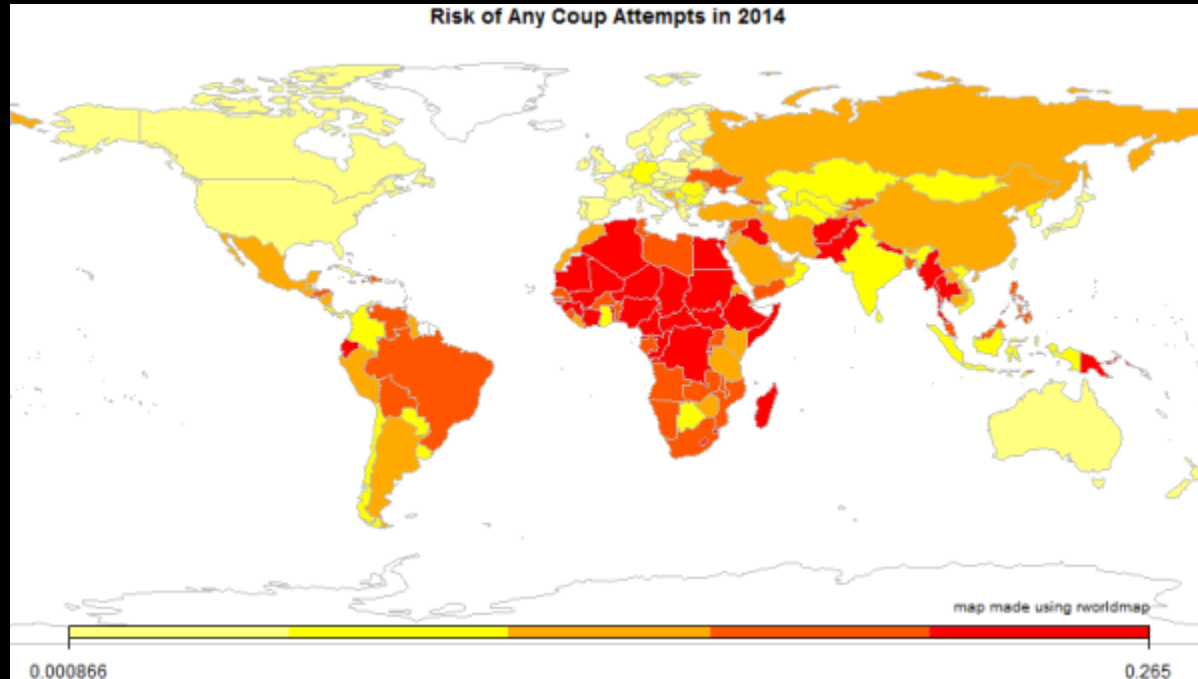
PREDICTION

- WHAT DOES THIS SAY ABOUT OUR ABILITY TO ACCURATELY PREDICT WHERE CONFLICT WILL START?

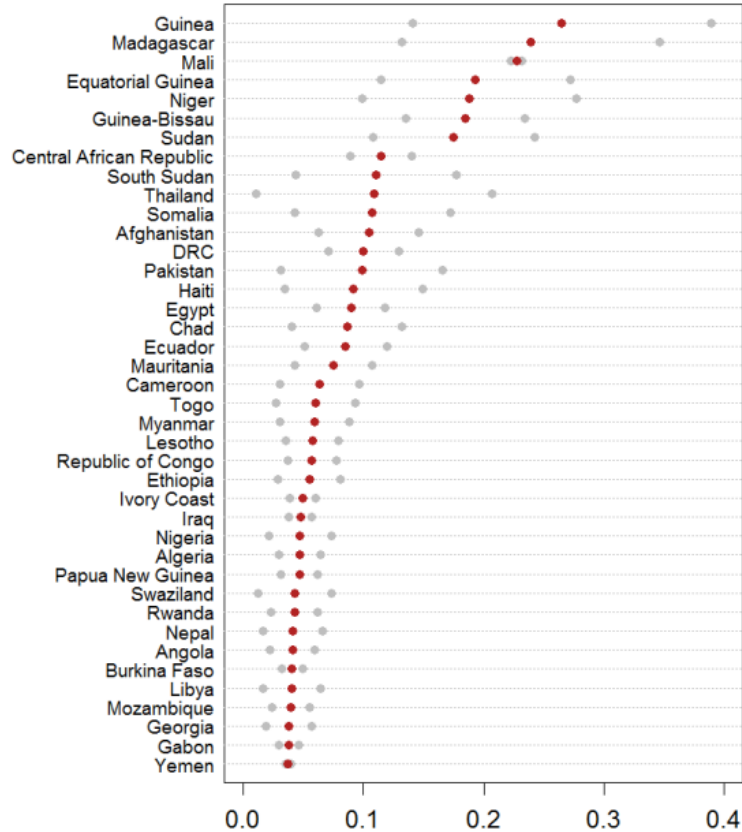
PREDICTION

- THERE ARE SOME OBSERVABLE CHARACTERISTICS THAT LEAD TO WAR.
 - ECONOMIC GROWTH
 - GDP
 - TIME SINCE PREVIOUS WAR

COUP PREDICTIONS



Risk of Any Coup Attempts in 2014




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THE IDEAL WEAPON?

- MANY CIVIL WARS ARE FOUGHT IN PLACES WITH ABSOLUTELY TERRIBLE CONDITIONS (I.E., JUNGLES, DESERTS).
- THE IDEAL GUN FOR THESE CONDITIONS WOULD NOT JAM EASILY.

THE IDEAL WEAPON?

- <http://www.youtube.com/watch?v=3VRrc2n0NXg> (START 1:49)

THE IDEAL WEAPON?

- SOVIET UNION FALLS IN 1991.
 - HOW DOES THIS AFFECT AK-47 BLACK MARKET PRICES?

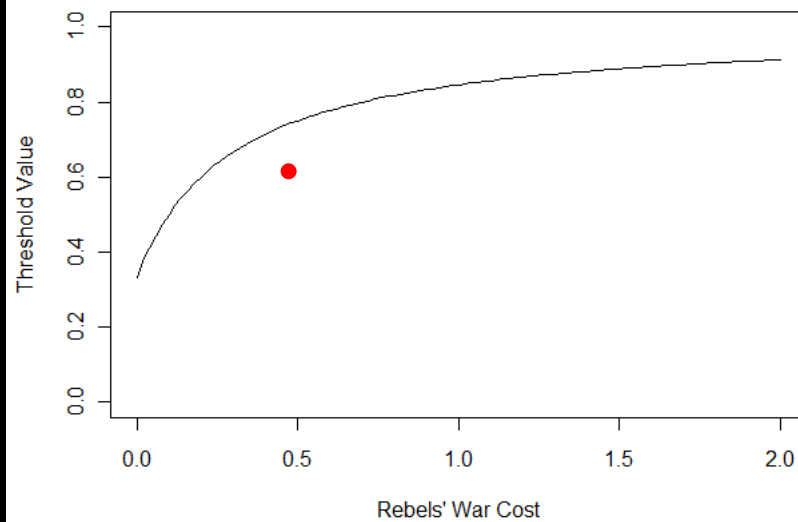
THE IDEAL WEAPON?

- SOVIET UNION FALLS IN 1991.
- AK-47s FLOOD THE MARKET.
- BLACK MARKET PRICE PLUMMETS ~40%.

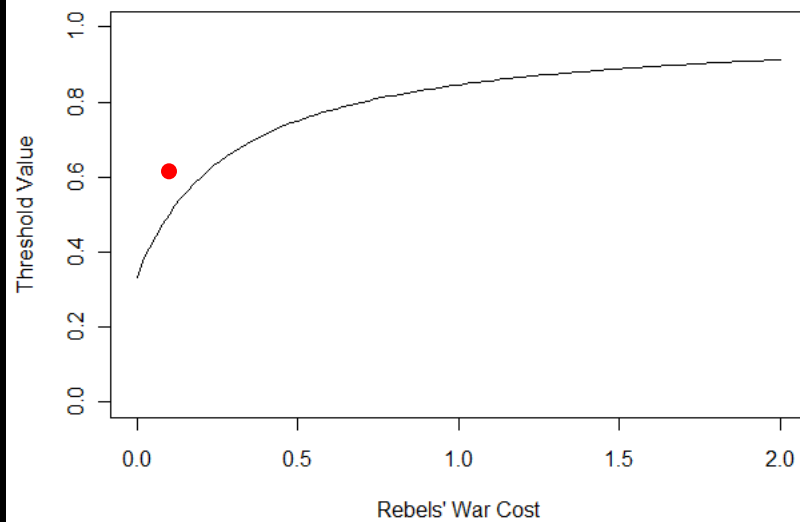
QUESTION

- HOW SHOULD THIS AFFECT THE BREAKOUT OF WAR?
 - RECALL THAT WITH INCOMPLETE INFORMATION, WAR OCCURS WITH POSITIVE PROBABILITY IF
$$Q > (C_G + C_R) / (P_R' - P_R + C_R)$$

Value of Critical Threshold with Incomplete Information



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INCENTIVES TO MISREPRESENT

- INCOMPLETE INFORMATION ALONE IS NOT SUFFICIENT TO EXPLAIN WHY WAR OCCURS.
 - IF INFORMATION IS THE PROBLEM, WHY NOT REVEAL INFORMATION?

INCENTIVES TO MISREPRESENT

- PROBLEM: IT IS NOT EASY TO CREDIBLY REVEAL YOUR STRENGTH.
 - IMAGINE BOTH THE WEAK TYPE AND STRONG TYPE HONESTLY DECLARED THEIR STRENGTH,
 - G OFFERS MORE TO THE STRONG TYPE AND LESS TO THE WEAK TYPE. BOTH ACCEPT. (THERE IS COMPLETE INFORMATION.)

INCENTIVES TO MISREPRESENT

- DOES ANYONE HAVE INCENTIVE TO LIE HERE?

INCENTIVES TO MISREPRESENT

- DOES ANYONE HAVE INCENTIVE TO LIE HERE?
 - YES. THE WEAK TYPE COULD SAY IT IS THE STRONG TYPE.
 - G WOULD THEN OFFER MORE.
 - WEAK TYPE WOULD BE HAPPIER.

INCENTIVES TO MISREPRESENT

- BECAUSE STRONGER TYPES RECEIVE BETTER DEALS, WEAK TYPES HAVE INCENTIVES TO MISREPRESENT THEIR STRENGTH.
- THIS INCENTIVE MEANS THAT SIMPLE COMMUNICATION CANNOT RESOLVE INCOMPLETE INFORMATION PROBLEMS.

INCENTIVES TO MISREPRESENT

- BUT THERE IS ANOTHER WAY TO TRANSMIT INFORMATION...